

Local partner in Indonesia and Korea

印尼与韩国的本地合作伙伴

APEX

with VL M&C

APEX-MFR-BRIEF · Rev. 2026.08 · 1 page · For manufacturers · No prices or confidential volumes

APEX is the public-facing brand that executes in Indonesia. Equal partner VL M&C oversees all Korea-side work. This page is for manufacturers — electronics factories and resource producers — before a quotation.

APEX是印尼当地执行的对外品牌。对等伙伴VL M&C统筹韩国侧全部业务。本页面向电子制造厂及资源生产商，报价前说明合作结构。

07

Resource items
资源品类

05

Electronics lines
电子产品线

2H

Indonesia · Korea
印尼 · 韩国双线

PSI

Inspect before ship
装船前检验

Who we are 我们是谁

INDONESIA · FRONT

APEX · PT. APEX TELCOM INKO

Tangerang. Local sourcing, inspection and delivery. Public-facing brand.
丹格朗。当地采购、检验与交付。对外品牌窗口。

KOREA · EQUAL PARTNER

VL M&C

Incheon. Oversees every Korea-side assignment: window, customs, delivery.
仁川。统筹韩国侧全部业务：窗口、通关、交货。

What we source 采购范围

Resources 资源

Copper scrap · Aluminium ingot · Aluminium dross · Tin / nickel slag · Wood pellets · Kaolin

铜废料 · 铝锭 · 铝灰 · 锡/镍渣 · 木颗粒 · 高岭土

Electronics 电子

Interactive flat panel 65 / 75 / 86" · OPS module · Laptop · Tablet PC · Agricultural drone 30 / 40 / 50 L

交互平板 65/75/86英寸 · OPS模块 · 笔记本 · 平板 · 植保无人机 30/40/50升

How we work together 合作方式

01

Lock spec
锁定规格

Grade / assay or BOM before any order.
下单前锁定等级/化验或BOM。

02

Sample · inspect
样品 · 检验

Approved sample or nominated inspector.
确认样品或指定检验。

03

Trial shipment
试单出货

First lot proves quality, then we scale.
首批验证品质后再放量。

04

Repeat supply
持续供货

Calendar, packing and aftercare in the contract.
合同写明交期、包装与售后。

What we need / What we provide 我方需要 / 我方提供

From the manufacturer 制造厂需提供

- Locked spec matching the approved sample or assay.
规格与确认样品/化验一致。
- Stated monthly capacity and lead time.
明确月产能与交期。
- Access for PSI or a nominated inspector.
允许装船前检验或指定检验。
- Export packing, documents, Incoterms on the PI.
出口包装、单据，PI注明贸易术语。
- Warranty / spares (electronics) or settlement rules (resources).
电子：质保与备件；资源：结算规则。

From APEX · VL 我方提供

- Indonesia local execution from Tangerang (APEX).
印尼丹格朗当地执行（APEX）。
- Korea window, customs and delivery (VL).
韩国窗口、通关与交货（VL）。
- Orders only after specification is locked.
规格锁定后再下单。
- Trial shipment, then repeat volume.
试单后放量。
- Payment to company accounts only.
仅向对公账户付款。

Next step 下一步

Send item, locked spec, monthly capacity and first-lot quantity. We reply with a specification lock sheet.

Contact 联系方式

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KOREA · EQUAL PARTNER

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